

## ALAIN DELACROIX

### Adresse

École des sciences de la gestion  
Département des sciences économiques  
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### **DIPLOMATION**

|                     |             |                                   |      |
|---------------------|-------------|-----------------------------------|------|
| PhD.                | Économie    | University of Pennsylvania        | 1999 |
| MBA                 | Finance     | University of Southern California | 1991 |
| Diplôme d'ingénieur | Génie marin | Ecole Centrale de Marseille       | 1988 |

### **GROUPES DE RECHERCHE**

CIRPÉE, membre régulier  
Directeur de l'axe "Analyse globale des politiques économiques et de l'emploi" du CIRPÉE (2006 – 2011)

### **EXPÉRIENCE PROFESSIONNELLE**

École des sciences de la gestion, Université du Québec à Montréal  
Professeur titulaire, 2008 -  
Professeur agrégé, 2005 - 2008

Krannert Graduate School of Management, Purdue University  
Professeur associé, 1999 – 2005

Banque Nationale de Paris, Los Angeles  
Analyste financier, 1991-1994

### **ENSEIGNEMENT**

Théorie macroéconomique, Économie du travail.

### **INTÉRÊTS DE RECHERCHE**

Macroéconomie, Théorie de la recherche d'emploi, Microfondements du marché du travail, Politiques relatives au marché du travail, Interactions entre le commerce et les politiques, Entrepreneuriat.

### **ARTICLES PUBLIÉS**

- "Heterogeneous Matching with Transferable Utility: Two Labor Market Applications", *International Economic Review* (2003), Vol. 44, pp. 313-330.
- "Transitions into Unemployment and the Nature of Firing Costs", *Review of Economic Dynamics* (2003), Vol. 6, pp. 651-671.

- “Sticky Bargained Wages”, *Journal of Macroeconomics* (2004), Vol. 26, pp. 25-44.
- “Trade Mechanism Selection in Markets with Frictions” (avec G. Camera), *Review of Economic Dynamics* (2004), Vol. 7, pp. 851-868.
- “Directed Search on the Job and the Wage Ladder” (avec S. Shi), *International Economic Review* (2006), Vol. 47, pp. 651-699.
- “A Multisectorial Matching Model of Unions”, *Journal of Monetary Economics* (2006), Vol. 53, pp. 573-596.
- “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union” (avec G. Alessandria), *Journal of International Economics* (2008), Vol. 75, pp. 151-166.
- “Pricing and Signaling with Frictions” (avec S. Shi), *Journal of Economic Theory* (2013), Vol. 148, pp. 1301-1332 (*article de tête*).
- “Diminishing Returns and Labor Market Adjustments” (avec H. Dao), *Macroeconomic Dynamics* (2018), Vol. 22, pp. 2088-2106.
- “Should Buyers or Sellers Organize Trade in a Frictional Market ?” (avec S. Shi), *The Quarterly Journal of Economics* (2018), Vol. 133, pp. 2171-2214.

### RECHERCHES EN COURS

- “Should Buyers or Sellers Organize Trade in a Frictional Market?” (avec S. Shi)
- “The Cyclical Dynamics of Entrepreneurship and Self-Employment” (avec R. Fonseca, M. Poschke et P. Sevcik)
- “Serial Founder Effect of Phonetic Diversity and Population in the Malthusian Epoch” (avec W. Koch)
- “Entrepreneurship Decision during a Credit Crunch: Role of Start-Up Costs and other Labor Market Institutions” (avec K. Elitcha et R. Fonseca)
- “Joint Determination of Product and Labor Market Policies in a Model of Rent Creation and Division” (avec R. Samaniego)
- “Job Turnover and International Trade: A General Equilibrium Analysis” (avec G. Alessandria, H. Choi et N. Petrosky-Nadeau)
- “The Dynamics of Labor Markets in Europe and the US: Specific Skills or Employment Protection?” (avec E. Wasmer)
- “Layoff Costs and Efficiency with Asymmetric Information The Efficiency Properties of Matching Models with Asymmetric Information” (avec E. Wasmer)

### ORGANISATIONS DE CONFÉRENCES

- Comité scientifique pour la conférence de la Société Canadienne de Science Économique, 2017.
- Co-organisateur de la conférence CIRPÉE “Macroeconomics of Entrepreneurship”, Montréal, Canada, Octobre 2016
- Co-organisateur de la conférence CIRPÉE “Frontières de la recherche: marchés avec frictions”, Montréal, Canada, Octobre 2009
- Organisateur de la conférence CIRPÉE “Microfondements des marchés avec frictions”, Montréal, Canada, Mai 2007
- Organisateur d’une session sur “Microfoundations of Labor Markets with Frictions” à la 7<sup>th</sup> Conference of the Society for the Advancement of Economic Theory, Vigo, Espagne, Juillet 2005
- Co-organisateur d’une session sur “Contracts and Institutions in Labor markets” à la 6<sup>th</sup> Conference of the Society for the Advancement of Economic Theory, Rodos, Grèce, Juillet 2003

### COMMUNICATIONS DANS DES COLLOQUES

- Canadian Economic Association Meetings, Ottawa, “The Cyclical Dynamics of Entrepreneurship and Self-Employment”, Juin 2016.
- Conférence de la Société Canadienne de Science Économique, Québec, “The Cyclical Dynamics of Entrepreneurship and Self-Employment”, Mai 2016.
- Canadian Macro Study Group conference, Montréal, Novembre 2015 (commentateur).
- Conference in honour of Christopher Pissarides, Paris, Juin 2015 (invité).
- Conférence de la Société Canadienne de Science Économique, Montréal, Mai 2015 (commentateur).
- North American Summer Meetings of the Econometric Society, University of Southern California, “Joint Determination of Product and Labor Market Policies in a Model of Rent Creation and Division”, Juin 2013
- Canadian Economic Association Meetings, Montréal, “Pricing and Signaling with Frictions”, Juin 2013

- Twelfth SAET Conference on Current Trends in Economics, Brisbane, Australie, “Bargaining and Price Posting with Seller Private Information in a Frictional Environment”, Juillet 2012
- Canadian Economic Association Meetings, Calgary, “Endogenous Competition and Unemployment Fluctuations”, Juin 2012. Aussi commentateur.
- First CREST-THEMA Search and Matching Workshop, Paris, France, “Joint Determination of Product and Labor Market Policies in a Model of Rent Creation and Division”, Avril 2012
- Meeting of the European Economic Association, Oslo, Norvège, “Joint Determination of Product and Labor Market Policies in a Model of Rent Creation and Division”, Août 2011
- Eleventh Conference of the Society for the Advancement of Economic Theory, Anca, Portugal, “Pricing and Signaling with Frictions”, Juillet 2011
- Theories and Methods in Macroeconomics, Montréal, Mai 2011 (commentateur)
- Theories and Methods in Macroeconomics, Montréal, “Joint Determination of Product and Labor Market Policies in a Model of Rent Creation and Division”, Mai 2011 (président de session)
- Conférence CIRPÉE-Ivey Macroéconomie et Entrepreneurship, Montréal, Mai 2011 (commentateur)
- Society for Economic Dynamics, Montréal, “Joint Determination of Product and Labor Market Policies in a Model of Rent Creation and Division”, Juillet 2010
- Conférence de l’Association Canadienne d’Économie, Québec, “Joint Determination of Product and Labor Market Policies in a Model of Rent Creation and Division”, Mai 2010
- Economics and Music Conference (en l’honneur de Ken Burdett), University of Essex, Colchester, U.K., “Pricing and Signaling with Frictions”, Mai 2010
- Conférence CIRPÉE “The Macroeconomics of Fiscal Policy” (commentateur), Montréal, Septembre 2009
- NBER Summer Institute, Boston, “Joint Determination of Product and Labor Market Policies in a Model of Rent Creation and Division”, Juillet 2009
- Society for Economic Dynamics, Boston, “Job Turnover and International Trade: A General Equilibrium Analysis”, Juillet 2008
- North American Summer Meetings of the Econometric Society, Carnegie-Mellon University, “Job Turnover and International Trade: A General Equilibrium Analysis”, Juin 2008
- Conférence annuelle Les Journées du CIRPÉE (commentateur), Bécancour, Octobre 2007
- North American Summer Meetings of the Econometric Society, Duke University, “The Dynamics of Labor Markets in Europe and the US: Specific Skills or Employment Protection?”, Juin 2007
- Conférence de l’Association Canadienne d’Économie, Halifax, Canada, “The Dynamics of Labor Markets in Europe and the US: Specific Skills or Employment Protection?”, Juin 2007
- Midwest Macroeconomics Meetings, Federal Reserve Bank of Cleveland, “The Dynamics of Labor Markets in Europe and the US: Specific Skills or Employment Protection?”, Avril 2007
- Research on Money and Markets Workshop, University of Toronto, “The Dynamics of Labor Markets in Europe and the US: Specific Skills or Employment Protection?”, Septembre 2006
- Meeting of the European Economic Association, Vienna, Autriche, “The Dynamics of Labor Markets in Europe and the US: Specific Skills or Employment Protection?”, Août 2006
- Society for Economic Dynamics, Vancouver, Canada, “The Dynamics of Labor Markets in Europe and the US: Specific Skills or Employment Protection?”, Juillet 2006
- Conférence : Advances in Matching Models, Montréal, Canada, “The Dynamics of Labor Markets in Europe and the US: Specific Skills or Employment Protection?”, Juin 2006
- Congrès Annuel de la Société Canadienne de Science Économique, Montréal, “The Dynamics of Labor Markets in Europe and the US: Specific Skills or Employment Protection?”, Mai 2006
- Conférence annuelle Les Journées du CIRPÉE (commentateur), St-Paulin, Octobre 2005
- Congrès Annuel de la Société Canadienne de Science Économique, Charlevoix, “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, Mai 2005
- Midwest International Economics and Economic Theory Meetings, Washington University of Saint Louis, “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, Novembre 2004 (président de session)
- Society for Economic Dynamics, Florence, Italie, “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, Juin 2004 (président de session)
- North American Summer Meetings of the Econometric Society, Brown University, “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, Juin 2004

- Midwest Macroeconomics Meetings, Iowa State University, “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, Mai 2004
- Sixth Conference of the Society for the Advancement of Economic Theory, Rodos, Grèce, “Welfare Losses from Labor Market Policies in an Open Economy and the Adoption of Policies”, Juillet 2003
- Midwest Macroeconomics Meetings, Federal Reserve Bank of Chicago, “Directed Search on the Job and the Wage Ladder”, Mai 2003
- North American Winter Meetings of the Econometric Society, “Union Power, Insider Power and Labor Market Flexibility”, Janvier 2003 (Président de session)
- Midwest Economic Theory Meetings, University of Notre Dame, “Directed Search on the Job and the Wage Ladder”, Octobre 2002
- NBER Summer Institute, “Directed Search on the Job and the Wage Ladder”, Juillet 2002
- Society for Economic Dynamics, NYU, “Union Power, Insider Power and Labor Market Flexibility”, Juin 2002
- Midwest Macroeconomics Meetings, Vanderbilt University, “Transitions into Unemployment and the Nature of Firing Costs”, Avril 2002
- BLISS conference, IUPUI, “Bargaining or Price Posting?”, Octobre 2001
- Midwest Economic Theory Meetings, Penn State University, “Bargaining or Price Posting? “, Octobre 2001
- NBER Summer Institute, “Heterogeneous Matching with Transferable Utility: Two Labor Market Applications”, Juillet 2001
- Midwest Macroeconomics Meetings, Federal Reserve Bank of Atlanta, “Bargaining or Price Posting?”, Avril 2001
- Winter 2001 Meetings of the Econometric Society (commentateur), Janvier 2001
- NBER / Federal Reserve Bank of Cleveland Meetings, “Bargaining or Price Posting?”, Octobre 2000
- Eighth World Congress of the Econometric Society, “Heterogeneous Matching with Transferable Utility: Two Labor Market Applications”, Août 2000
- Society for Economic Dynamics, INCAE, “Bargaining or Price Posting?”, Juin 2000
- Midwest Macroeconomics Meetings, University of Iowa, “Heterogeneous Matching with Transferable Utility: Two Labor Market Applications”, Avril 2000

#### **SÉMINAIRES SUR INVITATION**

- “Should Buyers or Sellers Organize Trade in a Frictional Market?”, présenté au CEA-MIPP à Universidad de Chile.
- “Joint Determination of Product and Labor Market Policies in a Model of Rent Creation and Division”, présenté à Queens’ University.
- “Job Turnover and International Trade: A General Equilibrium Analysis”, présenté à la Federal Reserve Bank of Cleveland
- “The Dynamics of Labor Markets in Europe and the US: Specific Skills or Employment Protection?”, présenté à la Federal Reserve Bank of Philadelphia, à State University of New York at Albany et à Université Concordia
- “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, présenté à l’UQÀM, l’Université de Montréal, l’Université Laval et à la Federal Reserve Bank of Cleveland
- “Heterogeneous Matching with Transferable Utility: Two Labor Market Applications” présenté à IUPUI, Ohio State University, Purdue University, University of Kentucky et University of Pennsylvania
- “Bargaining or Price Posting?” présenté à Indiana University
- “Transitions into Unemployment and the Nature of Firing Costs” présenté à la Banque d’Angleterre, au Federal Reserve Board of Governors, à Michigan State University, Purdue University et University of Pennsylvania

#### **VISITES**

- NYU: Avril 2003.
- Federal Reserve Bank of Philadelphia: Mai 2007, Décembre 2007.
- University of Toronto: Août 2010.
- IEP / Sciences-Po: Été 2011.
- Penn State University: Décembre 2014.

## DOCUMENTS DE TRAVAIL

- “Heterogeneous Matching, Transferable Utility and Labor Market Outcomes”, Center for International Business Education and Research, No. 2000-001 (2000)
- “Bargaining or Price Posting?”, Krannert Graduate School of Management, Purdue University, No. 1147 (Août 2001) [avec G. Camera]
- “Directed Search on the Job and the Wage Ladder”, University of Toronto Working Paper (2003) [avec S. Shi]
- “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, Center for International Business Education and Research, No. 2003-009 (2003) [avec G. Alessandria]
- “Trade Mechanism Selection in Markets with Frictions”, Krannert Graduate School of Management, Purdue University, No. 1166 (Mars 2004) [avec G. Camera]
- “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, Federal Reserve Bank of Philadelphia Research Department Working Paper, No. 04-18 [avec G. Alessandria]
- “Pricing and Signaling with Frictions”, University of Toronto Working Paper No. 298 (2007) [avec S. Shi]
- “Trade and the (Dis) Incentive to Reform Labor Markets: The Case of Reform in the European Union”, Cahier de Recherche CIRPÉE No. 07-38 [avec G. Alessandria]
- “Layoff Costs and Efficiency with Asymmetric Information”, Cahier de Recherche IZA DP 4524 [avec É. Wasmer]
- “Pricing and Signaling with Frictions”, University of Toronto Working Paper No. 455 (2012) [avec S. Shi]

## SUBVENTIONS DE RECHERCHE

- Subvention départementale, Été 2002
- Center for International Business Education and Research, International Research and Curriculum Development Award 2003, 2004
- Center for International Business Education and Research, Travel Grants, 2000, 2001, 2003, 2004, 2005
- Econometric Society (Eighth World Congress), Travel Grant, 2000
- Federal Reserve Bank of Cleveland, Travel Grant, 2000
- NBER Summer Institute Travel Grants, 2001, 2002, 2003
- Subvention PAFARC, Université du Québec à Montréal, 2005 (14,500\$)
- Subvention CRSHC (individuelle): 2006-2009 (55,290\$), 2009-2012 (57,391\$)
- Subvention CRSHC (équipe): 2014-2019 (218,426\$)

## ARBITRE POUR LES REVUES SUIVANTES:

*Journaux:* American Economic Journal: Macroeconomics, American Economic Journal: Microeconomics, American Economic Review, B.E. Journal of Macroeconomics, Canadian Journal of Economics, Econometrica, Economic Inquiry, Economic Journal, Economic Theory, European Economic Review, International Economic Review, International Game Theory Review, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of Economic Geography, Journal of Economic Theory, Journal of the European Economic Association, Journal of Institutional and Theoretical Economics, Journal of Labor Economics, Journal of Macroeconomics, Journal of Monetary Economics, Journal of Money, Credit and Banking, Journal of Political Economy, Labour: Review of Labour Economics and Industrial Relations, Labour Economics, Macroeconomic Dynamics, Mathematical Social Sciences, Metronomica, Quarterly Journal of Economics, Recherches Économiques de Louvain – Louvain Economic Review, Regional Science and Urban Economics, Review of Economic Dynamics, Review of Economic Studies, Scandinavian Journal of Economics, Southern Economic Journal, Theoretical Economics.

*Revues de subventions externes:* National Science Foundation, Social Sciences and Humanities Research Council of Canada.

*Évalueur externe pour:* Institut National de la Recherche Scientifique, Canada Research Chairs.

## SERVICES À LA COMMUNAUTÉ

Membre de plusieurs comités départementaux.

Comité de bourses (ESG UQÀM): Bourses d'Excellence, Bourses McKenzie-King.

### **COMITÉS DE THÈSES (PhD)**

#### À Purdue University:

Chong Byung-Uk, Adela Nistor, Filip Vesely, Tae-Hwan Yoo.

#### À l'UQAM:

Julien Champagne, Afef Chouchane, Lin Zhang.

### **ÉVALUATION EXTERNE DE THÈSE (PhD)**

Tiantian Dai (Queen's University)

### **SUPERVISION D'ÉTUDIANTS (PhD)**

Ajmi Ben Khalifa (King Saud University)

Ha Dao Ngoc (post doc, Université de Sherbrooke)

Koffi Elitcha (United Nations Development Programme)

Étienne Gaudette (post doc, University of Southern California)

Charles Olivier Mao Takongmo (University of Ottawa)

Nicolas Petrosky-Nadeau (Carnegie Mellon University)

### **LANGUES**

Français, Anglais

### **IMMIGRATION**

Citoyen français et américain

Résident permanent canadien